1	BEFORE THE					
	ILLINOIS COMMERCE COMMISSION					
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	IN THE MATTER OF:					
3	)					
4	NORTH COUNTY COMMUNICATIONS )					
4	CORPORATION OF ILLINOIS, ) No. 08-0003					
5	Application for a certificate of )					
5	local and interexchange authority ) to operate as a reseller and )					
6	facilities-based carrier of )					
· ·	telecommunications services in )					
7	the state of Illinois.					
	Chicago, Illinois					
8	February 28, 2008					
9	Met pursuant to notice at 11:00 a.m.					
10	BEFORE:					
	Eve Moran, Administrative Law Judge.					
11						
12	APPEARANCES:					
12	KLEIN, ZELMAN, ROTHERMEL, by					
13	MR. DAVID O. KLEIN (TELEPHONICALLY)					
13	485 Madison Avenue					
14	New York, NY 10022					
	Appearing on behalf of the Applicant;					
15						
	MR. A. OLUSANJO OMONIYI					
16	160 North LaSalle Street, Suite C-800					
	Chicago, IL 60601					
17	Appearing for the Staff of the ICC.					
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21	SULLIVAN REPORTING COMPANY, by					
	Kerry L. Knapp, CSR					
22	- <del>-</del> -					

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2	Witnesses:	Direct	Cross		Re- cross	
3	None had					
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8	Number For	Identi	ficatio	on_	In	Evidence
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- 1 JUDGE MORAN: Okay. I can call the case now.
- 2 Pursuant to the direction of the Illinois
- 3 Commerce Commission, I call Docket 08-0003, this is a
- 4 North County Communications Corporation of Illinois.
- 5 It is an application for a certificate of local and
- 6 interexchange authority to operate as a reseller and
- 7 facilities-based carrier of telecommunications
- 8 services in the state of Illinois.
- 9 May I have the appearances, please. I
- 10 believe I have appearances here by telephone.
- 11 MR. KLEIN: Yes. This is David Klein of the firm
- 12 of Klein, Zelman, Rothermel appearing on behalf of
- 13 the Applicant, North County Communications
- 14 Corporation of Illinois.
- JUDGE MORAN: And your address, please.
- 16 MR. KLEIN: My address is 485 Madison Avenue,
- 17 New York, New York 10022.
- JUDGE MORAN: And telephone number?
- 19 MR. KLEIN: (212) 935-6020.
- JUDGE MORAN: Who is with you, Mr. Klein?
- 21 MR. KLEIN: Just myself.
- 22 JUDGE MORAN: You don't -- are you an officer for

- 1 the Applicant?
- 2 MR. KLEIN: No. Just counsel. I was told that I
- 3 could appear on behalf of the Applicant.
- 4 JUDGE MORAN: Oh. You're appearing on behalf of
- 5 the Applicant. I get it. Okay. Thank you.
- 6 MR. OMONIYI: A. Olusanjo Omoniyi for Staff, ICC
- 7 Staff. My address is 160 North LaSalle, Chicago,
- 8 60601.
- 9 JUDGE MORAN: Okay. I was a little confused,
- 10 Mr. Klein, because I thought you were appearing on
- 11 behalf of the client and not in place of the client.
- 12 MR. KLEIN: Well, to be frank, I didn't know that
- someone needed to be here from the company itself;
- 14 but I am authorized to speak for them, if need be.
- 15 JUDGE MORAN: Okay. The problem with that is --
- 16 okay. Well, let me see how we're going to go through
- 17 this.
- 18 MR. KLEIN: If there are any questions I can't
- 19 answer, I can certainly communicate them to the
- 20 principals and get back to you timely.
- JUDGE MORAN: Okay.
- Now, the Applicant here is North County.

- 1 North County wants three types of authority. It
- 2 wants Section 13-403 facilities-based interexchange
- 3 authority, 13-404 resale of local and/or
- 4 interexchange authority, and 13-405 facilities-based
- 5 local authority. Am I correct?
- 6 MR. KLEIN: Yes.
- 7 JUDGE MORAN: Okay. And you're not seeking any
- 8 waivers?
- 9 MR. KLEIN: No. The only waiver that we are
- 10 seeking is to keep our books and records in the state
- of Illinois. We request that we keep our books and
- 12 records in the state of California and we will
- maintain them in accordance with GAP.
- 14 JUDGE MORAN: Okay. And the -- usually, this
- 15 Commission allows books and records to be kept in
- 16 another state on the condition that should the
- 17 Commission Staff need those books and records, that
- 18 the Applicant would bring them into the state of
- 19 Illinois at its own expense.
- 20 MR. KLEIN: If need be, we will.
- 21 JUDGE MORAN: Okay. I'm going through the
- 22 application. And I believe you have that in front of

- 1 you, Mr. Klein?
- 2 MR. KLEIN: Yes, I do.
- JUDGE MORAN: It states Question No. 7 on Page 2
- 4 that North County Communications is a corporation and
- 5 that it was formed on October 12th, '06; am I
- 6 correct?
- 7 MR. KLEIN: Hold on because it's stating it was
- 8 formed in Illinois, which is incorrect.
- 9 JUDGE MORAN: That was going to be my next
- 10 question.
- 11 MR. KLEIN: It has foreign business authorization
- in Illinois, but it is a California corporation.
- 13 JUDGE MORAN: That is what I thought because that
- 14 seemed to be in conflict with your Exhibit 2.
- MR. KLEIN: Right. That was a mistake. I
- 16 apologize for that.
- 17 JUDGE MORAN: You don't have to apologize. What
- 18 you have to do is move to amend that part of the
- 19 application to substitute "California" in place of
- 20 "Illinois."
- MR. KLEIN: Okay. We'll do that.
- 22 JUDGE MORAN: So you are moving. And there's no

- 1 objection to that?
- 2 MR. OMONIYI: No objection.
- MR. KLEIN: The date is otherwise correct.
- 4 JUDGE MORAN: Okay. Thank you.
- 5 MR. KLEIN: Thank you.
- 6 JUDGE MORAN: And I see here that you have
- 7 attached to the application, which is the standard
- 8 Commission application, your membership obligation
- 9 agreement for the Illinois Telecommunications Access
- 10 Corporation; also Exhibit 1, which is your designated
- 11 contact persons.
- 12 And you are listed as the main contact for
- the application. It also appears the name of Mr. Tod
- 14 Lesser, president of the corporation. And what can
- 15 you tell me about Mr. Lesser?
- 16 MR. KLEIN: He's the president and principal of
- 17 the company. His company, North County
- 18 Communications, is licensed as a local provider;
- 19 typically, a CLEC in a variety of the states
- 20 throughout the union.
- 21 He's been in business for at least
- 22 seven years now. And he's been one of the few

- 1 successful CLECs that's been able to make it in
- 2 competition with the ILECs.
- JUDGE MORAN: Okay. He's a local provider where,
- 4 in what states?
- 5 MR. KLEIN: I don't have the list in front of me,
- 6 but I can tell you that I know Massachusetts,
- 7 New York, New Jersey. He was licensed through North
- 8 County Communications Corporation, not of Illinois,
- 9 but his other corporation in the state of Illinois.
- 10 He was granted authority on April 11th,
- 11 2001. We had previously made an application to
- 12 transfer that certificate and were told that we could
- 13 not do that. And that's the reason for the present
- 14 proceeding.
- 15 JUDGE MORAN: I see. Okay.
- And the summaries of all the key personnel
- 17 are included in Exhibit 3; am I correct.
- 18 MR. KLEIN: Yes.
- 19 JUDGE MORAN: Okay. Exhibit 4 are your financial
- 20 documents. Exhibit 5 are your chart of accounts.
- 21 And what is Exhibit 2 that I seem to be missing? Oh,
- 22 here it is. That's the Articles of Incorporation and

- 1 Certificate of Authority, which we've already
- 2 discussed.
- MR. KLEIN: Yes. I apologize for not mentioning,
- 4 you know, why we're here. Again, it was the attempt
- 5 to transfer and we were told that we couldn't do
- 6 that. So we started anew.
- 7 JUDGE MORAN: I understand. Okay. That makes it
- 8 a lot clearer to me.
- 9 I know Staff is here and has some questions
- 10 for you. I'm going to let Mr. Omoniyi state his
- 11 questions and then I may have more questions after
- 12 that as follow-up.
- MR. KLEIN: Very good.
- 14 MR. OMONIYI: Hello. Mr. Klein, do you have a
- 15 copy of the application with you?
- 16 MR. KLEIN: I do.
- 17 MR. OMONIYI: Okay. Let's start from the first
- 18 page, called the General. I think you just heard the
- Judge, a question about 2, Paragraph 2, listing the
- 20 services that you want authority to be granted.
- Of all these three, which of them are you
- 22 starting first or are you going to start all three of

- 1 them at the same time?
- 2 MR. KLEIN: It's primarily going to be the latter
- 3 two, the resale of local and interexchange, as well
- 4 as facilities-based local through use of their Nortel
- 5 switch.
- 6 MR. OMONIYI: Okay. So you might not be
- 7 facility-based interexchange right away?
- 8 MR. KLEIN: We might not, but it's possible that
- 9 we do. It depends on the success of our marketing
- 10 and what the customers demand. But at the very
- least, it's going to be facilities-based local and
- 12 resold local and interexchange.
- MR. OMONIYI: Okay.
- 14 MR. KLEIN: It depends on the economies of scale.
- MR. OMONIYI: Why don't you turn to Page 2,
- 16 Paragraph 10. Okay. The question there was -- well,
- 17 if -- as the Applicant, if you've been denied a
- 18 certificate of service or had your certification
- 19 revoked or suspended in any jurisdiction in these or
- any other name.
- 21 The question that I have -- although the
- 22 answer that was provided was no -- what about since

- 1 this application was filed, has there been any
- 2 revocation or suspension of the certificate?
- MR. KLEIN: Since this application was filed,
- 4 have there been any revocations?
- 5 MR. OMONIYI: Yes, in any of the jurisdictions
- 6 you currently operate.
- 7 MR. KLEIN: To my knowledge, no.
- 8 MR. OMONIYI: Question -- I mean, Paragraph 11 on
- 9 Page 3, the same thing has to do with whether there
- 10 have been any complaints or judgments levied against
- 11 the Applicant in any other jurisdiction.
- 12 Since this application was filed, has there
- 13 been any that you know of?
- MR. KLEIN: No. The Applicant is only presently
- applying to do business in the state of Illinois.
- 16 And because he has not provided service yet and will
- 17 not until issuance of the certificate, that would be
- impossible.
- 19 MR. OMONIYI: Okay. And I take it that will
- 20 probably be the same answer for Paragraph 12?
- 21 MR. KLEIN: Yes.
- MR. OMONIYI: Okay.

- 1 Let me direct your attention to
- 2 Paragraph 13.
- 3 MR. KLEIN: Well, hold on a second.
- I mean, one could interpret that, as I read
- 5 it, to apply to North County Communications
- 6 Corporation --
- 7 MR. OMONIYI: Yes.
- 8 MR. KLEIN: -- that had or still maintains a
- 9 certificate in Illinois. And, again, it was granted
- 10 the license on April 11, 2001. And it's maintained
- its license and provided service in good standing
- 12 since then.
- 13 MR. OMONIYI: So North County Communications
- 14 Corporation, is that the parent company of --
- MR. KLEIN: I would say that they're sister
- 16 companies.
- MR. OMONIYI: Sister company. Paragraph 13?
- 18 MR. KLEIN: Yes.
- 19 MR. OMONIYI: Okay. I believe the Judge also
- 20 asked you about this, the issue of expenses. Will
- 21 you bear any necessary expenses?
- MR. KLEIN: Yes, within reason.

- 1 MR. OMONIYI: Well, what would qualify not to be
- 2 out of reason?
- 3 MR. KLEIN: If you're asking us to make copies of
- 4 the records and/or send the existing records over to
- 5 you by Federal Express, that's more than reasonable.
- 6 If we have to make 500 copies, that might be
- 7 unreasonable; but I can't imagine that that would
- 8 happen.
- 9 MR. OMONIYI: Yeah.
- 10 Let me direct your attention to the issue of
- 11 Managerial. It goes to Paragraph 15 where you've
- 12 listed Officers of Applicant. Okay. I mean,
- 13 Paragraph 16, rather.
- Does any officer of Applicant have an
- ownership or other interest in any other entity which
- 16 has provided or is currently providing
- 17 telecommunications services? The answer you provided
- 18 was yes. Can you describe what you meant by that.
- 19 MR. KLEIN: Well, North County Communications
- 20 Corporation, again, is the sister corporation. It is
- 21 different than North County Communications
- 22 Corporation of Illinois. They are two separate

- 1 corporations.
- 2 MR. OMONIYI: If they're two separate
- 3 corporations, is there a corporation that controls
- 4 both corporations?
- 5 MR. KLEIN: Not to my knowledge.
- 6 MR. OMONIYI: Okay.
- 7 MR. KLEIN: Again, they're sister corporations.
- 8 MR. OMONIYI: So the decision would probably be
- 9 different or separate?
- 10 MR. KLEIN: I'm sorry?
- 11 MR. OMONIYI: Any decision affecting the
- 12 corporation as it exists, you know, NCC of Illinois,
- will not be the same as North County Communications
- 14 Corporation?
- MR. KLEIN: I'm sorry. I'm not following the
- 16 question.
- 17 MR. OMONIYI: Okay. I guess my question is
- 18 assuming -- we need something in Illinois or
- 19 something has to be done that affect both
- 20 corporations. How do we separate the decision of
- 21 both corporations?
- 22 Is there a defining line between North

- 1 County Communications Corporation and North County
- 2 Corporation of Illinois?
- MR. KLEIN: They're two separate companies. Each
- 4 one has a separate -- following this proceeding, we
- 5 hope that our application will be granted; each one
- 6 will have a separate certificate.
- 7 Again, the intention of Mr. Lesser was for
- 8 each company -- well, each state that he operates in,
- 9 to have a separate company that would own the
- 10 certificate.
- 11 So that's why first, again, as I stated
- before with the Judge, the intention was to transfer
- 13 the existing certificate from North County
- 14 Communications Corporation to North County
- 15 Communications Corporation of Illinois.
- 16 That application was denied or we were told
- 17 that it would be denied. So we withdrew the
- 18 application and filed the present application anew.
- 19 JUDGE MORAN: Maybe I can clear this up. Maybe
- 20 what Mr. Omoniyi needs to know is what is the
- 21 interest of Applicant in the -- what is the interest
- of Mr. Lesser in the other company?

- 1 MR. KLEIN: It's the same.
- JUDGE MORAN: It's the same. He's an officer in
- 3 both?
- 4 MR. KLEIN: Right. Again, the intention is just
- 5 to have a separate -- each state that he operates in
- 6 will be a separate company. It's otherwise the same.
- JUDGE MORAN: Okay.
- 8 MR. KLEIN: He has the same interest in NCC as he
- 9 does in NCC of Illinois.
- 10 MR. OMONIYI: Paragraph 19, let me direct you to
- 11 Paragraph 19. In there the issue is the regular
- working hours of the company.
- 13 What are the regular working hours of this
- 14 company? What do you intend to have as regular
- working hours?
- 16 MR. KLEIN: 9:00 to 5:30.
- MR. OMONIYI: All right. Okay. If you turn to
- 18 the next page, which is Paragraph 21, the issue in
- 19 Paragraph 21 is slamming and cramming laws; how to
- 20 avoid it, how to comply with it.
- 21 My question is, have you ever had any
- 22 slamming or cramming incident in any jurisdiction?

- 1 MR. KLEIN: No.
- 2 MR. OMONIYI: Paragraph 24, the issue is the
- 3 filing of tariffs prior to providing service in
- 4 Illinois.
- 5 Are you filing any right now?
- 6 MR. KLEIN: Not yet. We're waiting approval
- 7 prior to filing tariffs. And we are prepared to do
- 8 so.
- 9 MR. OMONIYI: Okay. If you go to the Appendix A,
- 10 there's no number on it, which is Standard Questions
- 11 for Applicant Seeking Local Exchange Service
- 12 Authority, Appendix A.
- MR. KLEIN: Yes.
- 14 MR. OMONIYI: Okay. Let me direct you to
- 15 Paragraph 6. The question for Paragraph 6 is, Who
- 16 would provide customer repair service for your
- 17 company?
- 18 Okay. The answer that you provided is, The
- 19 ILECs that North County would contract with would
- 20 provide customer repair services. Can you explain a
- 21 little bit better?
- 22 MR. KLEIN: Yes. The primary ILEC will be

- 1 Verizon. And any and all customer repair service
- will, at least initially, be provided by them by and
- 3 through the terms of our interconnection agreement
- 4 with Verizon.
- 5 MR. OMONIYI: So you will be operating in Verizon
- 6 territory?
- 7 MR. KLEIN: Yes.
- 8 MR. OMONIYI: I see.
- 9 MR. KLEIN: The Applicant has no intention of
- 10 providing service in the rural service areas; but,
- otherwise, the rest of the state.
- 12 MR. OMONIYI: Okay. Let me direct your attention
- 13 to Paragraph 16, which is the second page of that.
- MR. KLEIN: Yes.
- MR. OMONIYI: Okay. The question was, How does
- 16 your company plan to solicit customers once it begins
- 17 to provide local service? Then you listed a host of
- 18 them. Okay.
- Now, one of the questions I have is, how
- 20 would any of this matter prevent slamming? How do
- 21 you intend to prevent slamming using any of these
- 22 methods?

- 1 MR. KLEIN: Well, again, the primary methods are
- 2 going to be email and direct mailing marketing. And
- 3 that's going to hopefully generate interest so that a
- 4 call will be made to North County to inquire about
- 5 service.
- And in the event that they're interested,
- 7 the consumer will not become a customer or
- 8 transferred either from their local or long-distance
- 9 provider without the consumer filling out a letter of
- 10 authorization to do so.
- MR. OMONIYI: And Paragraph 18, the last question
- there, Have any complaints or judgments been levied
- against the company? You said, No.
- 14 I'm taking it that the answer that was
- provided was at the time the application was
- 16 submitted. Ever since the application has been
- filed, has there been any complaints or judgments
- 18 against the company?
- 19 MR. KLEIN: No.
- 20 MR. OMONIYI: Let me direct you to Appendix B,
- 21 which is 911 Questions. Paragraph 1, okay, is my
- 22 area of interest.

- 1 It says, Will your company ensure that 911
- 2 traffic is handled in accordance with the 83 Illinois
- 3 Administrative Code Part 725 and the Emergency
- 4 Telephone System Act? Your answer was you would
- 5 ensure that 911 is handled in accordance with the
- 6 code.
- 7 Do you have anything in place right now, any
- 8 type of agreement with a 911 provider since -- that
- 9 you can tell us?
- 10 MR. KLEIN: There is nothing in place yet.
- 11 Again, everything is pending approval here. But
- 12 there have been some discussions with the 911
- 13 providers, as well as Verizon, to discuss addressing
- 14 this issue.
- MR. OMONIYI: So it's likely you're going to be
- 16 outsourcing your 911 service?
- 17 MR. KLEIN: Yes, sir.
- 18 MR. OMONIYI: Okay. In Paragraph 4, under 911,
- 19 the question was, Who will be responsible for
- 20 building and maintaining the 911 database for your
- 21 local exchange customers?
- 22 The answer you provided was that the ILECs

- 1 that North County contracts with will be responsible
- for building and maintaining the database.
- 3 My concern is, well, what would be your role
- 4 in developing the 911 database?
- 5 MR. KLEIN: Well, our role would be to apprise
- 6 the ILECs that we work with -- and principally
- 7 Verizon -- of our customers, tell them about their
- 8 911 needs, and discuss this with them and the other
- 9 911 providers to make sure that they're covered.
- 10 MR. OMONIYI: What about the issue of updates,
- 11 how do you intend to work with Verizon?
- MR. KLEIN: To update them?
- 13 MR. OMONIYI: Yes.
- 14 MR. KLEIN: When we learn of a customer change of
- any nature, we're going to notify them in a timely
- 16 basis so that they're covered.
- 17 MR. OMONIYI: What would qualify for a timely
- 18 basis? Are you going to be doing it every week,
- 19 biweekly, or monthly to upgrade the database?
- MR. KLEIN: It would be monthly.
- 21 MR. OMONIYI: So you will be -- if I'm hearing
- 22 you correctly, you will have accumulated a lot of

- 1 customers for a whole month before the database is
- 2 upgraded?
- 3 MR. KLEIN: I'm sorry. I wasn't following that
- 4 question.
- 5 MR. OMONIYI: What I'm saying is that you will
- 6 have -- let's assume for a whole month you have
- 7 customers, you will have accumulated customers for a
- 8 whole month before you upgrade or update your 911
- 9 database. Is that what I'm hearing?
- MR. KLEIN: Sorry. Again, I can't follow the
- 11 question.
- Judge, could you reiterate it for me,
- 13 please.
- 14 JUDGE MORAN: Yes. Is it a concern? Mr. Omoniyi
- is stating a concern of the monthly update.
- MR. OMONIYI: Update.
- 17 MR. KLEIN: That it's not frequent enough?
- 18 JUDGE MORAN: Yes.
- 19 MR. OMONIYI: It isn't.
- 20 MR. KLEIN: If you tell us of a time frame that
- 21 is more frequent enough, I will communicate it to the
- 22 Applicant and make sure that it's addressed.

- JUDGE MORAN: What is Staff proposing?
- 2 MR. OMONIYI: The standard practice is the moment
- 3 you get a customer, the moment a customer signs the
- 4 authorization and it's switched to your system, that
- 5 customer must be listed in your 911 database;
- otherwise, it won't be able to find that customer.
- 7 MR. KLEIN: No. That, we will do. I thought you
- 8 were talking about checking with the customers on a
- 9 frequent basis to see if anything had changed. I
- 10 misunderstood you.
- 11 JUDGE MORAN: So, in other words, you are putting
- in the customers for the 911 database pretty much
- 13 automatically?
- 14 MR. KLEIN: Right. Upon a switchover to our
- service, that will be part of the procedure.
- 16 MR. OMONIYI: Okay. I think the last question
- 17 that I have is on your financial questions, which is
- 18 Paragraph 8.
- 19 The question was whether -- does Applicant
- 20 agree that the requested waiver of Part 710 would not
- 21 excuse it from compliance with future Commission
- rules or amendments to Part 710 otherwise applicable

- 1 to the company?
- The answer that was provided was, Not
- 3 applicable. Okay. Can you explain why this is not
- 4 applicable?
- 5 MR. KLEIN: All right. If you could, give me a
- 6 second to just read this whole page.
- 7 JUDGE MORAN: I would make an observation here
- 8 that I don't think the Applicant has asked for a
- 9 waiver of 710. In fact, that was my first concern;
- 10 that there seemed to be no request for waivers.
- 11 And since this question goes to a waiver
- that has not been requested, I'm assuming then that
- 13 the uniform system of accounts are going to be
- 14 followed.
- MR. OMONIYI: Yes, that's right.
- 16 JUDGE MORAN: And maybe that is more your
- 17 question, Mr. Omoniyi?
- 18 MR. OMONIYI: Yes.
- MR. KLEIN: I say no, we're not requesting a
- 20 waiver, in which case this wouldn't apply.
- 21 MR. OMONIYI: All right. That's all I have.
- 22 MR. KLEIN: Thank you.

- 1 JUDGE MORAN: I have a few questions for
- 2 Mr. Omoniyi.
- 3 Have you reviewed all the -- the full of
- 4 this application with appendices, the membership
- 5 application and all the exhibits?
- 6 MR. OMONIYI: Yes.
- 7 JUDGE MORAN: Do you have any sort of
- 8 recommendation that you can put out in terms of the
- 9 managerial competence for this particular company to
- 10 get certification?
- 11 MR. OMONIYI: Looking at the biographic
- information provided, for the officers, I think
- managerial-wise, I think the company is qualified.
- 14 They have enough people who are competent
- that could run the operation. And I don't have any
- 16 negative opinion about the managerial skills.
- 17 JUDGE MORAN: Okay. What about the technical
- 18 expertise that it takes to provide these services, do
- 19 you see anything in these documents that would
- 20 support that?
- 21 MR. OMONIYI: Yes. I noted a couple of the
- officials and a couple of the hardware they intend to

- 1 use. And, also, the fact that -- well, a number of
- 2 these officials are proficient in operating and
- 3 interconnecting and networking those hardware. I
- 4 think they should be able to provide a competent
- 5 operation.
- 6 JUDGE MORAN: The third question is the financial
- 7 means to support the requested operations for a
- 8 certificate. Can you tell me, Mr. Omoniyi, what your
- 9 review shows on that.
- 10 MR. OMONIYI: Yes. I looked at the balance sheet
- of the corporation as of September 2nd, 2007. They
- 12 show good current assets and fixed assets as far as
- assets is concerned, and, also, the liabilities in
- 14 terms of accounts payable and total current
- 15 liability.
- 16 I think the equity of the corporation looks
- 17 good. There shouldn't be any problem judging by the
- 18 projected income statement as well for the year one,
- 19 two, three -- I think they have a three-year
- 20 projection -- it looks to me like that should support
- about 4,000 phone lines, which they have projected by
- the second year, and 6,000 phone lines by the third

- 1 year. That appears to be reasonable.
- JUDGE MORAN: Okay. There were a lot of
- 3 questions that both you have asked and that are asked
- 4 in the application regarding federal and state laws
- 5 and, particularly, slamming and cramming.
- 6 Do you believe that the application and what
- 7 you've heard today satisfies you in those terms, that
- 8 those activities will not be engaged in?
- 9 MR. OMONIYI: I can -- taking the corporation at
- 10 its words and the answers provided both in writing
- 11 and orally today -- I'm referring specifically to
- 12 Paragraph 21, which they promised that they will
- 13 comply with both state and federal slamming and
- 14 cramming laws -- if they comply with them, that would
- 15 be great.
- 16 I think that they should and they could.
- 17 And unless anything develops later on when they do go
- into operation, if there is an incident of slamming
- 19 and cramming, I think the Commission has in place
- 20 remedial measures that it could take to correct the
- 21 situation.
- 22 JUDGE MORAN: Okay. This seems to be a very

- 1 unique case in the fact that North County
- 2 Communications Corporation, as I understand it,
- 3 already has a certificate. And now we're trying to
- 4 get a certificate for North County Communications
- 5 Corporation of Illinois, which is the sister company.
- 6 I've heard today that the same officer or
- 7 president is the same for both corporations, which
- 8 makes this question most pertinent to me.
- 9 And that is, is North County Communications
- 10 Corporation, which still holds a certificate here, in
- 11 good standing?
- 12 MR. OMONIYI: Yes.
- 13 JUDGE MORAN: Is that certificate in good
- 14 standing?
- MR. OMONIYI: Yes, it is.
- 16 JUDGE MORAN: Because that, to me, will reflect
- 17 certainly on this certificate.
- 18 Thank you, Mr. Omoniyi. I'm going to ask
- 19 you for a recommendation on this matter.
- 20 MR. OMONIYI: I would recommend that the
- 21 application be approved and hope that the company
- 22 will eventually comply with all the promises it has

- 1 made. And we'll keep an eye on that.
- JUDGE MORAN: Okay. And you were satisfied with
- 3 all the materials that you have reviewed?
- 4 MR. OMONIYI: Yes.
- 5 JUDGE MORAN: And they were complete enough for
- 6 your review?
- 7 MR. OMONIYI: Yes.
- 8 JUDGE MORAN: Thank you.
- 9 Mr. Klein, are you still there?
- 10 MR. KLEIN: Yes. I am. Trying to behave myself
- 11 over here.
- 12 JUDGE MORAN: Very good. Is there anything you
- wish to say in support of this application?
- 14 MR. KLEIN: Other than what we've submitted and
- what we've covered today, I'd like to reiterate that
- 16 this is the one of the few longstanding CLECs in a
- 17 very competitive marketplace and up against some very
- 18 strong ILECs and, I would say, lobbying with the
- 19 federal government and with the states.
- 20 And he's managed through his company to
- 21 survive and to thrive. And I think it would be a
- 22 very good addition and option for the residents of

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1 the state of Illinois to grant his application -- or
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- their application, I should say, for local, long
- distance, resold, and facilities-based authority.
- 4 JUDGE MORAN: Okay. Thank you, Mr. Klein.
- I believe I'm going to mark this record
- 6 heard and taken. Everything seems sufficient for me
- 7 to prepare an order for the Commission. Thank you.
- 8 And that's it.
- 9 MR. OMONIYI: Thanks.
- 10 MR. KLEIN: Thank you, your Honor.
- 11 (HEARD AND TAKEN.)

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